ULI LEARNING

Your source for commercial real estate education.

Connect your employees to essential commercial real estate training, taught by the industry’s leading experts.

Learn on your terms
Register for live or on-demand offerings—ranging from quick courses as short as an hour, to 20- to 30-hour certificates—that will help you master aspects of commercial real estate.

Choose from timely topics
Enroll in foundational courses on topics like real estate finance and the pro forma, or explore our newest offerings:
- Affordable Housing
- Construction Fundamentals
- Cybersecurity
- ESG in Real Estate

Hear from expert instructors, including:

Charles Tu, PhD, CFA
Daniel F. Mulvihill Endowed Chair/Academic Director of the Master of Science in Real Estate Program, University of San Diego School of Business

Monique Johnson
Managing Director of Community Outreach, Virginia Housing

Stuart Brodsky
Clinical Assistant Professor, Schack Institute of Real Estate, New York University

Visit learning.uli.org

INTRODUCTION

This annual supplement provides detailed academic, tuition, demographic, and campus information for participating schools that offer graduate, undergraduate, and certificate programs in real estate, urban planning, design and development, and other land use disciplines.

We would like to thank the colleges and universities that supported the 2022 guide, which we hope will be a valuable resource in your search for programs that will advance your educational and career objectives.

TO PARTICIPATE IN THE 2023 GUIDE, CONTACT:

MARY SUMNER
Senior Manager, Global Advertising—Urban Land magazine
Mary.sumner@uli.org
202-763-4777

CONTENTS

UNIVERSITY PROGRAMS
Arizona State University .......................................................... 2
Auburn University ............................................................... 4
Clemson University ............................................................ 6
Columbia University ........................................................... 8
Columbia University, School of Professional Studies (SPS) .............. 10
Florida International University College of Business .................. 12
Florida State University ..................................................... 14
Georgia Institute of Technology ............................................ 16
Iowa State University ......................................................... 18
MIT Center for Real Estate .................................................. 20
SCI-Arc .......................................................... 22
Thomas Jefferson University ............................................... 24
Tulane University ............................................................. 26
University of Arizona ......................................................... 28
University of Maryland ...................................................... 30
University of Miami—Miami Herbert Business School ............... 32
University of Miami School of Architecture .......................... 34
UNCG Charlotte ............................................................. 36
University of Washington ................................................ 38
Virginia Tech ............................................................. 40

2022 EDUCATION PROGRAMS URBAN LAND | 1
PROGRAM TITLE AND OVERVIEW
Master of Real Estate Development

In only nine months, the transdisciplinary W.P. Carey Master of Real Estate Development (MRED) program prepares you to lead real estate development projects that are environmentally respectful, socially responsible, and artfully designed. Small class sizes provide opportunities for peer interaction, and a number of synthesis projects cover the entire spectrum of development, preparing you for roles throughout the industry.

The MRED program is a transdisciplinary partnership between four highly regarded schools within Arizona State University:
• The W.P. Carey School of Business
• The Sandra Day O'Connor College of Law
• The Herberger Institute for Design and the Arts
• The Del E. Webb School of Construction

In addition to the credibility of earning a transdisciplinary ASU master’s degree, a recent $15 million investment by the W.P. Carey Foundation in career services will provide you more opportunities to meet with a broader range of employers and have better access to career coaching and tools to help you succeed in your career.

DEGREE REQUIREMENTS

Develop your critical thinking about real estate development. In the nine-month, 16-course MRED program, you’ll learn side by side with peers from various backgrounds, deepening your understanding of the development process.

ADMISSION REQUIREMENTS

To complete the ASU online application, you will need to provide the following information:
1. Personal info – contact details, birth date, citizenship, Social Security number
2. Résumé – Current résumé must include positions held and clearly indicate dates of employment in Month/Year format.
3. Admission essay – The admission committee would like to learn more about you, your background, and your goals. These short essay questions help us evaluate applicants beyond the black and white of test scores and GPA requirements. Personal statements will not be accepted and will delay the review of the application.
4. Contact information for individual(s) recommending you – Name, affiliation, and work email address of an individual who can answer questions about your personal qualities, professional success, career aspirations, and ability to perform in a graduate program.
5. Application fee – $70 domestic students; $115 international students

Applications will not be processed until the fee is received, and fees are non-refundable.

In addition to the above materials, official transcripts and test scores must be submitted to ASU Graduate Admissions.

International students may also need to submit proof of English proficiency.

STUDENT DEMOGRAPHICS

CLASS AVERAGES
Age 36.50
GPA 3.59
Work Experience (in years) 7.30

DIVERSITY
Male 77%
Female 23%

UNDERGRADUATE MAJOR
Business 64%
Economics 4%
Social Sciences 14%
Science/Math 9%
Other 9%

Demographics based on estimated Fall 2021 enrollment data.
Auburn’s Master of Real Estate Development program will sharpen your vision and enhance your skills. We’ve designed a unique mix of distance education, campus residencies, and field studies that will let you continue to work full time. We’ll expose you to the most innovative projects, the most talented developers, and equip you with the knowledge to build your future.

Program Contact Information
Joe Collazo
Assistant Director
Graduate Executive Programs
334-844-5078
joecollazo@auburn.edu

Program Title and Overview
Master of Real Estate Development Program
Our AACSB-accredited Master of Real Estate Development program is a collaboration between the College of Architecture, Design, and Construction and the Harbert College of Business. It provides experienced professionals the theoretical, technological, and practical knowledge necessary to produce real estate development projects that emphasize best practices related to sustainability, economic resilience, social responsibility, and design excellence.

This blended program utilizes innovative distance-learning technologies, campus residencies, and domestic and international field studies to provide a robust educational experience that can be completed without career interruption.

Degree Requirements
The program launches each fall semester and runs for five consecutive semesters, in which students complete 38 semester hours. A majority of lectures are delivered through our online learning platform, but students also attend six residencies and participate in one international and three domestic field studies during the course of the program.

Admission Requirements
Minimum requirements are a four-year degree and five years of professional experience, but those best positioned to excel in the program will have three years' real estate experience in the fields of accounting, appraisal, commercial brokerage, construction, design, development, engineering, or law. No GRE or GMAT entrance exam required.

Student Demographics
Eleven states are represented in our current cohort of 26 executive students. Seventy-seven percent are male and twenty-three percent are female, and they average 15 years of professional work experience.

Additional Program/Campus Details
We are a University Fast Track Partner with Certified Commercial Investment Member (CCIM), and we partner with the Appraisal Institute in its Master’s Degree Program to offer students who enroll in the institute’s program a unique path to the prestigious MAI designated membership. Your academic membership also provides free access to the following Commercial Real Estate Finance Council courses: Introduction to Commercial Mortgage Backed Securities and Introduction to Commercial Real Estate Collateralized Loan Obligations.

Students receive memberships to the Urban Land Institute, Commercial Real Estate Development Association (NAIOP), International Council of Shipping Centers, and CCIM.

In 2021, the Auburn program ranked number 6 for Best Online Master’s in Real Estate Programs by Intelligent and number 7 for Top Online Master’s Degrees in Real Estate by Best Value Schools.

Annual Tuition and Fees
The total program cost is $58,500 for students entering fall semester 2022. This covers tuition, fees, books and course materials, professional memberships, and lodging and most meals during residencies and field study trips. Financial aid is available.

Learn more at:
MREDauburn.info

Auburn University
Tomorrow’s best places start with today’s inspiration.

APPLY NOW
FOR SUMMER 2022

The Clemson University Master of Real Estate Development Program helps you become a visionary for crafting sustainable community growth. Our small class sizes and field learning opportunities offer distinct experiences in the development industry. The program’s prime location in Downtown Greenville connects you to 250+ international firms in the Upstate of South Carolina — the region holding the highest international investment per capita in the nation.

clemson.edu/mred

PROGRAM TITLE AND OVERVIEW
Clemson University Master of Real Estate Development Program
The Clemson University Master of Real Estate Development (MRED) program is a full-time, 56-credit program that can be completed in 18 months for entry level to early career students, or 12 months for experienced development professionals, with 15 credits of pre-approved exemptions. Experienced development professionals have the opportunity to exempt 15 credit hours through an interview, transfer courses, and portfolio documentation prior to admittance.

The MRED program is a joint program between the Wilbur O. and Ann Powers College of Business and the College of Architecture, Arts and Humanities, housed in the Department of City Planning and Real Estate Development. MRED is an applied, interdisciplinary professional program with classes in MBA/Finance, Architecture, City Planning, Law, and RE Development. This interdisciplinary approach ensures Clemson MRED graduates become visionaries who guide the multiple perspectives that converge during the building and development process.

The Clemson MRED program closely follows the principles of the Urban Land Institute, which believes development is a public-private partnership and quality development requires integrating the perspectives of community, environment, and economics.

DEGREE REQUIREMENTS
Bachelor’s degree from a four-year accredited university. Entry level early career student, 18-month sequence: 56 credit hours. Experienced development professional, 12-month sequence: 41 credit hours.
Applicants for the 12-month sequence are candidates with a minimum of three years, full-time direct experience in the private real estate development process.

This sequence allows for up to 15 credit hours of pre-approved exemptions based on portfolio submission during the admissions process.

ADMISSION REQUIREMENTS
Learn more at clemson.edu/mred.
• Completed Graduate School Application (fee).• Official transcripts from all degree-granting universities/colleges.
• Three letters of recommendation.
• Résumé.
• Personal Statement.

• Official GRE or GMAT scores recommended for students with a GPA below 3.0. For international students: Official TOEFL or IELTS scores or completion of ELS level 112 at an ELS Language School is also required.
• Portfolio—only required for 12-month sequence students.
*Portfolio may include examples such as market analyses, feasibility studies, case studies, investment committee submittals, architectural portfolio, project administration reports, and other relevant documentation indicating direct level of involvement.
• Interview—person, by phone, or by video.

STUDENT DEMOGRAPHICS
Average cohort size is approximately 15 to 20 students. Median student age is 26. Average undergraduate GPA is 3.2. The percentage varies by cohort, but about 85% of students enroll as entry level or early career students. Prior undergraduate degrees: approximately 28% have design/construction degrees, 51% from business/finance, and 21% from planning/government/social science. Most students have some level of real estate experience or knowledge prior to enrolling in the program.

ADDITIONAL PROGRAM DETAILS
The Clemson MRED program is located in downtown Greenville with programming opportunities in Charleston, MRED students tour Atlanta, Charlotte, and Nashville, attend the ULI Fall Meeting in Tier One markets, and take a 10-day Minimester tour studying premier coastal developments. The Capstone Practicum Course typically has student teams competing with a complete feasibility package presented to a jury for a site; these are typically mixed-use sites in Atlanta, Charleston, Columbia, Charleston, Greenville, Asheville, or other regional locations. All 18-month students have completed ELS level 112 at an ELS Language School is also required.

For Internships,” based on students’ ratings of accessibility to internship placement at Clemson; No. 10 among the “Top 20 Public Schools Best Alumni Networks;” from students’ ratings of alumni activity and visibility on campus; and No. 16 among the “Top 20 Public Best Schools for Making an Impact,” based on student ratings and responses to survey questions covering community service, student government, sustainability efforts and on-campus student engagement.
STUDY REAL ESTATE DEVELOPMENT AT COLUMBIA GSAPP IN NEW YORK CITY

PROGRAM TITLE AND OVERVIEW
Columbia University GSAPP, Columbia MSRED Program

The Columbia MSRED Program is a one-year, three-semester program that combines the fundamental skills of professional real estate with a holistic approach to urban development as a creative act. The program is cross-disciplinary, drawing on its proximity to other modes of practice at the school, and is grounded in the three core tenets of global urban real estate development: the financial, the physical, and the social. Arming students with the full range of professional and intellectual skills needed to tackle the complex demands of global urban real estate development. Many students are drawn to learning from professors who work full-time in the real estate industry in New York City, creating a club around affordable housing or design and development, networking within their full-time cohort, and setting up building tours and mentorship by engaged and experienced alumni. The Columbia MSRED Program was started in 1985, and you will find Columbia MSRED alumni in every area of real estate development and real estate finance.

ANNUAL TUITION AND FEES
For the 2021–2022 academic year, tuition and fees total $99,614 for the three-semester, one-year program. More information may be found here: https://www.arch.columbia.edu/admissions/tuition-aid.

DEGREE REQUIREMENTS
Three consecutive semesters of full-time study (summer, fall, and spring) are required, as well as a minimum of 45 credits, though many students choose to take more. Required courses include, but are not limited to: Real Estate Finance I, II, and III, Underwriting, Construction Management and Technology, Real Estate Law, Market Analysis, the Architecture of Development, Development Analysis: Urban Planning, the Value of Design, and Capstone. Recent electives have included Development Design, Underwriting II, Private Equity Development: Hotels Focus, Hotel Transactions, Public-Private Partnerships in Real Estate Development, Architect and Developer Dialogues, Affordable Housing Finance, Developing Affordable Housing, Capital Markets: REIT Analysis, Real Estate Portfolio Management, Fund Management and Capital Raising, Construction Law, Advanced Seminar in Commercial Leasing, International REITs, Global Real Estate Investing, Comparative Global Real Estate, Intro to PropTech VC, Risk and Portfolio Management, Tax Issues in Acquisitions and Development, Residential Development and Asset Strategy, Residential Investment and Development, Entrepreneurship in Buying and Selling Real Estate Assets, the Real Estate Entrepreneur’s Process, Asset Management, Capital Markets: Debt, PE Transactions Law, Real Estate PE: Acquisitions Analysis, Hotel Development and Investment, RE Entrepreneurship, Building Adaptation and Reuse, Real Estate Economics and Market Metrics, Project Management, PE Media and Marketing, and Alternative and Distressed Investing Strategies.

ADMISSION REQUIREMENTS
Applications are accepted September 15 to January 15 every year for a June start. The Columbia MSRED Program has a summer start for all incoming students, and it is a cohort program. In order to apply, the online application form, the $75 fee, all college and university transcripts, three reference letters, a résumé or CV, the GRE or GMAT, a personal statement, and the TOEFL (for some international applicants) are required. The GRE or GMAT requirement will be waived for the 2021–2022 cycle.

STUDENT DEMOGRAPHICS
The most common backgrounds are architecture, finance, and real estate, but we have also had people with planning, construction management, legal, consulting, and engineering backdrops do well in the program. This year, we had domestic students from California, Colorado, Connecticut, Florida, Georgia, Illinois, Louisiana, Maryland, Massachusetts, Michigan, Nevada, New Jersey, New York, North Carolina, Ohio, Oregon, Pennsylvania, Tennessee, Texas, Virginia, Washington, D.C., and Wisconsin, and international students from Argentina, Austria, Azerbaijan, Bahrain, Brazil, Canada, Chile, China, Colombia, Dominican Republic, France, Greece, Hong Kong, India, Indonesia, Iran, Iraq, Jordan, Kenya, Mexico, Oman, Philippines, Russia, South Korea, Taiwan, Thailand, Turkey, U.A.E., and the U.K. It is always a diverse class, and we have had many student-led trips over the years to locations outside the NYC area. Some recent student clubs with MSRED members have included the Design Driven Development club, the Asia East Real Estate club, the International Real Estate club, LatAmGSAPP, GSAPP, the Real Estate Private Equity club, the Sustainable Development club, and the Women in Real Estate Development club.

ADDITIONAL PROGRAM/ CAMPUS DETAILS
The Columbia MSRED Program is located at Columbia University’s beautiful Morningside Campus in New York City. Prospective students are encouraged to sit in on a class or two, chat with current students, and set up an appointment with the MSRED Program office.
Build a Strong Foundation for Your Career

#1 Ranked Master’s in Construction Management Program

Now Accepting Applications for Fall 2022
Priority Deadline: February 15, 2022
Final Deadline: June 15, 2022
Full-Time & Part-Time Options
sps.columbia.edu/uli

PROGRAM TITLE AND OVERVIEW
Master of Science in Construction Administration
Columbia University, School of Professional Studies (SPS)

Columbia University’s Master of Science in Construction Administration prepares construction professionals and those in related fields to tackle, lead, and shape the built environment. Graduates develop rewarding careers with some of the world’s most respected architecture, planning, engineering, and construction firms, entrusted with delivering some of the most transformative projects of our time.

Who Should Apply?
• Emerging professionals who desire to ground themselves in the fundamentals of construction management and development, or to hone their skills in a specific area.
• Experienced professionals looking to improve their current job performance and advance into upper levels of management.
• Entrepreneurs looking to launch their own development, construction, or consulting firm or entrepreneurial venture.

Build skills that enhance understanding of key topics and are immediately applicable in the workplace:
• Cost estimating and project financing
• Construction techniques
• Contract management
• Scheduling and IT advantages (BIM)
• Construction law
• Safety and project management
• Economics
• Business

DEGREE REQUIREMENTS
Master of Science (part-time or full-time): At least 2–5 years of industry experience, strong architectural or engineering academic track record, project management experience, or solid business acumen. Extensive internship experience or family business experience is accepted.

ADMISSION REQUIREMENTS
• Completed online application form
• $95 nonrefundable application fee (U.S. currency)
• Transcripts from all post-secondary institutions attended
• Résumé
• Two letters of recommendation
• Statement of academic purpose (two parts, each part no more than 500 words)
• Optional: Official GRE or GMAT
• Video essay
• Admissions interview (may be required)
• International students must fulfill visa requirements
• English proficiency (TOEFL or IELTS) is required

If your primary language is not English, you must provide official scores on the TOEFL or IELTS Academic unless both of the following are true:
• the language of instruction of your undergraduate degree–conferring institution is English, and
• you completed two or more years at the institution.

Applicant total scores must meet the Columbia SPS minimum requirement of 100 (TOEFL iBT) or 7.0 (IELTS Academic) to be admissible.

STUDENT DEMOGRAPHICS
International students in the MS in Construction Administration program hail from 16 countries across five continents. The current student cohort is 36% female and 64% male, ranging in age from 22 to 62.

ADDITIONAL PROGRAM/CAMPUS DETAILS
Cities and towns are experiencing an unprecedented level of transformation. As the country continues to reopen, so are its job sites. The New York metro area alone is currently constructing some of the largest and most advanced commercial, housing, and infrastructure projects in the nation. There has never been a greater need—or opportunity—for capable, versatile, and well-trained professionals in the field of construction management.
PROGRAM TITLE AND OVERVIEW
Master of Science in International Real Estate
Located in Miami, Florida International University (FIU) is the fourth-largest public university in the United States and serves a culturally diverse student body of nearly 58,000 students. Known for being the home of one of the top business schools in the nation, accredited by the AACSB, we now have the largest real estate program in Florida.

The MS in International Real Estate (MSIRE) is the only program inspired by and developed with leading members of South Florida’s international real estate community. It was created to meet the emerging need of real estate professionals for a high-caliber and flexible education covering all facets of this dynamic industry—locally and globally.

The MSIRE is an accelerated degree program with a high-level investment real estate transaction focus—along with an international scope. The program provides real-world knowledge in the areas of valuation, investment analysis and performance measurement, corporate asset management, financing techniques, law, technology, and accounting.

Our degree is taught by one of the largest numbers of full-time PhD faculty in the nation—ranked number one globally for real estate research.

DEGREE REQUIREMENTS
The MSIRE degree can be completed in 10 or 12 months. Classes can be taken fully online or in person at our FIU Downtown on Brickell location with the option of livestreaming or on-demand recordings for additional flexibility.

Our 30-credit curriculum includes:
- Real Estate Markets, Institutions, and Practices
- Real Estate Finance
- Advance Real Estate Investments and Valuation
- Seminar in International Real Estate
- Real Estate Law
- Real Estate Development
- Real Estate Market Analysis
- Corporate Real Estate Management
- Corporate Financial Management
- Global Real Estate Capital Markets

Courses are subject to change.

ADMISSION REQUIREMENTS
1. Hold a bachelor’s degree from an accredited college or university (a business degree is not required).
2. Have a 3.0 grade point average (GPA) or better on upper-division coursework.
3. A minimum score of 500 on the Graduate Management Admission Test (GMAT) or equivalent score on the Graduate Record Exam (GRE). GMAT waiver eligibility with one of the following:
   - Four years of business-related work experience; OR
   - An undergraduate degree (business, economics, engineering, construction management, or architecture) with a GPA of 3.25 or higher; OR
   - A graduate degree with a minimum 3.0 GPA.
4. Official transcripts, a current résumé, and a statement of purpose must all be submitted to be considered.
5. Applicants whose studies were completed in a country whose official language is not English must demonstrate English proficiency by taking either the Test of English as a Foreign Language (TOEFL) or International English Language Testing System (IELTS).

STUDENT DEMOGRAPHICS
Demographics (based on previous four cohorts):
- Minimum age: 21; Maximum age: 64; Median age: 28.
- Residency: 77% domestic; 23% international.

ADDITIONAL PROGRAM/CAMPUS DETAILS
- One of only four programs in the United States accredited by the Royal Institution of Chartered Surveyors (RICS).
- Students earn substantial credit toward the Certified Commercial Investment Member (CCIM) designation, the MAI designation, and exemption from respective Florida Real Estate Commission (FREC) courses to receive state licensing.
- Receive hands-on training on software applications currently being used in the industry, including CoStar, Argus Enterprise, Microsoft Excel, Geographic Information Systems (GIS), Site To Do Business (STDB), and @Risk Analytical Financial Software.
- Mentorship program with our advisory board members.
- Networking and educational events providing career development.
- Scholarships and other financial aid available.
COLLEGE OF BUSINESS

ANNUAL TUITION AND FEES

UNDERGRADUATE PROGRAM:
Florida Residents: $215.55/credit hour
Non-Florida Residents: $721.10/credit hour

ON-CAMPUS MBA AND MSF PROGRAMS:
ON-CAMPUS MBA: Total $31,599.36
- Florida Residents ($810.24/credit hour; total $30,427.02)
- Non-Florida Residents ($15,338.24)

ON-CAMPUS MSF: Total $18,693.48
- Florida Residents ($479.32/credit hour)
- Non-Florida Residents ($215.55/credit hour)

ANNUAL TUITION AND FEES

ONLINE MBA PROGRAM:
Florida Residents: $780.18/credit hour
Non-Florida Residents: $1,110.72/credit hour

ONLINE MSF PROGRAM:
Florida Residents: $43,318.08
Non-Florida Residents: $53,543.04

Degree opportunities
- Master of Business Administration (MBA) with Real Estate Specialization offered on campus or online for working professionals
- Master of Science in Finance (MSF) with Real Estate Specialization for full-time graduate students on campus

Take your career to the next level
Build real estate finance and investment expertise into your graduate degree at Florida State University’s College of Business. Once again ranked among the Top 10 public programs nationwide by U.S. News & World Report, our real estate specialization taught by premier faculty members is in high demand. Complete your degree two classes at a time while working full time. Or, jump-start your future earnings potential by completing your master’s degree on campus at an accelerated pace.

Now waiving the GMAT for highly qualified applicants!

graduatebusiness.fsu.edu

PROFESSIONAL OPPORTUNITIES
- The Florida Real Estate Program is one accredited year of study. Learn more at mba.fsu.edu.
- Applications for the one-year MSF program are due March 1. Classes begin each June. Learn more at business.fsu.edu/MSF.
- Admission to FSU’s graduate business programs is highly competitive. The decision is based on a portfolio of qualifications, including prior academic performance, work experience, entrance exam scores (such as the GMAT or GRE), and letters of recommendation. The entrance exam is a university requirement that may be waived if an applicant meets certain criteria. For more information, see business.fsu.edu/waives.

Undergraduate Program: Real estate majors must complete courses in real estate principles, law, finance, investment, valuation, and market analysis. An elective course in urban planning and development is also available. Graduates have satisfied or partially satisfied the educational requirements to sit for Florida’s professional real estate sales licensing and real estate appraisal certification exams. Learn more at business.fsu.edu/re.

STUDENT DEMOGRAPHICS
Overall enrollment at FSU in fall 2021 was 46,351. The enrollment in the FSU College of Business was 7,002, and 460 of these students (336 undergraduate and 124 graduate) major or specialize in real estate.

ADDITIONAL PROGRAM/ CAMPUS DETAILS
The FSU Real Estate Center (urealestate.com) administered more than $300,000 in scholarships and assistantships in 2020–2021. The center sponsors and organizes student and faculty involvement in conferences, forums, professional meetings, and case competitions; the facilitation of mentoring, internships, and placement opportunities; and the support of research. More than 2,000 industry professionals, faculty members, and students attend events organized by the center each year. The center maintains a policy of political non-advocacy.

The FSU College of Business is accredited by the Association to Advance Collegiate Schools of Business (AACSB International).
Can the built environment be exciting?

We think so.

design.gatech.edu

The Georgia Tech College of Design delivers your vision through collaboration.

THERE’S A PLACE FOR YOU ON OUR TEAM.

PROGRAM CONTACT INFORMATION

SCHOOL OF BUILDING CONSTRUCTION
Laura Alger – Academic Adviser
lca@design.gatech.edu

SCHOOL OF ARCHITECTURE
Robin Tucker – Academic Advising Manager
robin.tucker@design.gatech.edu

SCHOOL OF CITY & REGIONAL PLANNING
Johntine Sawyer – Academic Adviser II
scarp@design.gatech.edu

ADMISSION AND DEGREE REQUIREMENTS

Applications for graduate study require supporting materials, including three letters of recommendation (provided online) and other documents such as transcripts, test scores, and verification of lawful presence. To view a complete list of requirements for each degree program, visit: https://design.gatech.edu/schools.

ADDITIONAL PROGRAM/CAMPUS DETAILS

Atlanta is among the highest concentrated cities for higher education activity in the U.S., and among the most diverse and rapidly growing metropolitan areas in the country—offering our students direct access to a vibrant laboratory for urban planning, building construction, and real estate development, along with a rich menu of prospective employment opportunities. Because we are a part of Georgia Tech, technology is an essential part of our work, as is research. We use the design process to develop new technologies, anticipate the future of buildings and environments, and change the way people experience their immediate surroundings. Apply to one of our signature degree programs and join one of the world’s premier research universities. The Georgia Institute of Technology consistently ranks among the top 10 public universities in the country by U.S. News & World Report, and the top five technological universities in the U.S. by Times Higher Education.

OFFICE OF GRADUATE STUDIES

On the About Tech page for Graduate Studies, learn how “Tech is a top-ranked research university committed to improving the human condition through advanced science and technology, and is home to a community of more than 20,000 graduate students.” Visit grad.gatech.edu to learn why you should choose Georgia Tech.
Close your biggest deal yet.

Earn your master of real estate development.

The MRED program allows me to have access to leading real estate professionals in the Midwest. Getting other perspectives from different facets of real estate, construction, and design helps me handle change in the industry.”

Nathan Drew (’21 MRED)
Founder and Broker, Drew Realty

Scan the code to explore Ivy.

IOWA STATE UNIVERSITY
College of Design

IOWA STATE UNIVERSITY
Ivy College of Business

PROGRAM TITLE AND OVERVIEW
Iowa State University’s Master of Real Estate Development

The Ivy master of real estate development (MRED) program will accelerate your career and give you the skill set to thrive in this evolving real estate landscape. Built for working professionals, our program can be completed in as little as 21 months, or you can complete the courses at your own pace to accommodate life’s busy schedule. The MRED curriculum builds upon a strong foundation in market analysis, investments, construction, design, negotiation, and urban planning—everything you need to know to be successful in the real estate industry.

DEGREE REQUIREMENTS
The 33-credit program includes a customized learning experience with online distance courses. The hybrid format is designed for working professionals and will meet you where you are.

ADMISSION REQUIREMENTS
Preferred applicants hold a bachelor’s degree and professional work experience. Application materials include a résumé, transcripts, two letters of recommendation, and a statement of purpose. No GRE or GMAT required.

STUDENT DEMOGRAPHICS
The Iowa State University MRED program attracts students from across the country, including commercial brokers, financial analysts, investors, architects, city planners, construction engineers, and development managers. The Iowa State University Ivy College of Business is proud to educate a diverse community of students who have or are seeking real-world experience. Ivy supports students, faculty, staff, alumni, and community constituents to build a model of equity and inclusion that affects every aspect of campus life and gives voice to all members of the Iowa State community.

ADDITIONAL PROGRAM/CAMPUS DETAILS
The Iowa State University MRED program is perfect for working professionals. You will learn alongside other experienced real estate professionals and receive academic and practical training in current industry trends. Our program has elements of MBA training in leadership, negotiation, and business communication while focusing on the real estate industry. The program has a dedicated advisory council that includes industry leaders who are engaged and enthusiastic mentors for each student.

With the expertise of internationally known faculty from both the nationally ranked College of Design and the Ivy College of Business, you will acquire a deeper understanding of the real estate development processes and the skills necessary to be successful. This program will enhance your skills, enabling greater return and productivity in your current work, as well as build your skill set so that you can close your next big deal. It will also provide you with the personal and professional achievement of earning a master’s degree, while still working in your profession.

Once you are admitted, you have personal access to a team of support professionals to help you be successful in the program. We offer concierge service for each student including class registration assistance, connecting you with our graduate career services office, and giving you access to mentorship and networking opportunities.

ANNUAL TUITION AND FEES
$890/credit hour.

IOWA STATE UNIVERSITY
Ivy College of Business

PROGRAM CONTACT INFORMATION
James Spiller, AIA, NCARB, Program Director
Iowa State University Ivy College of Business
https://www.ivybusiness.iastate.edu/degree/masters-mred
jspiller@iastate.edu
515-294-2220

IOWA STATE UNIVERSITY
ANNUAL TUITION AND FEES
$890/credit hour.

Close your biggest deal yet.

Earn your master of real estate development.

The MRED program allows me to have access to leading real estate professionals in the Midwest. Getting other perspectives from different facets of real estate, construction, and design helps me handle change in the industry.”

Nathan Drew (’21 MRED)
Founder and Broker, Drew Realty

Scan the code to explore Ivy.

IOWA STATE UNIVERSITY
College of Design

IOWA STATE UNIVERSITY
Ivy College of Business

PROGRAM TITLE AND OVERVIEW
Iowa State University’s Master of Real Estate Development

The Ivy master of real estate development (MRED) program will accelerate your career and give you the skill set to thrive in this evolving real estate landscape. Built for working professionals, our program can be completed in as little as 21 months, or you can complete the courses at your own pace to accommodate life’s busy schedule. The MRED curriculum builds upon a strong foundation in market analysis, investments, construction, design, negotiation, and urban planning—everything you need to know to be successful in the real estate industry.

DEGREE REQUIREMENTS
The 33-credit program includes a customized learning experience with online distance courses. The hybrid format is designed for working professionals and will meet you where you are.

ADMISSION REQUIREMENTS
Preferred applicants hold a bachelor’s degree and professional work experience. Application materials include a résumé, transcripts, two letters of recommendation, and a statement of purpose. No GRE or GMAT required.

STUDENT DEMOGRAPHICS
The Iowa State University MRED program attracts students from across the country, including commercial brokers, financial analysts, investors, architects, city planners, construction engineers, and development managers. The Iowa State University Ivy College of Business is proud to educate a diverse community of students who have or are seeking real-world experience. Ivy supports students, faculty, staff, alumni, and community constituents to build a model of equity and inclusion that affects every aspect of campus life and gives voice to all members of the Iowa State community.

ADDITIONAL PROGRAM/CAMPUS DETAILS
The Iowa State University MRED program is perfect for working professionals. You will learn alongside other experienced real estate professionals and receive academic and practical training in current industry trends. Our program has elements of MBA training in leadership, negotiation, and business communication while focusing on the real estate industry. The program has a dedicated advisory council that includes industry leaders who are engaged and enthusiastic mentors for each student.

With the expertise of internationally known faculty from both the nationally ranked College of Design and the Ivy College of Business, you will acquire a deeper understanding of the real estate development processes and the skills necessary to be successful. This program will enhance your skills, enabling greater return and productivity in your current work, as well as build your skill set so that you can close your next big deal. It will also provide you with the personal and professional achievement of earning a master’s degree, while still working in your profession.

Once you are admitted, you have personal access to a team of support professionals to help you be successful in the program. We offer concierge service for each student including class registration assistance, connecting you with our graduate career services office, and giving you access to mentorship and networking opportunities.

ANNUAL TUITION AND FEES
$890/credit hour.
EARN YOUR MASTER’S DEGREE IN REAL ESTATE DEVELOPMENT

AT THE MASSACHUSETTS INSTITUTE OF TECHNOLOGY

• 1-year intensive program
• Fellow and Fellowship opportunities available
• World-renowned faculty and research

VISIT MITCRE.MIT.EDU OR CONTACT MIT-CRE@MIT.EDU FOR MORE INFORMATION

PROGRAM TITLE AND OVERVIEW
Master of Science in Real Estate Development (MSRED) Program

The one-year MSRED program prepares students for rewarding, responsible leadership positions in the real estate industry. The course of study is rigorous, balanced, and grounded in professional practice to help students achieve a broad understanding of all aspects of real estate. Small class sizes and an emphasis on team projects help students with differing levels of experience and expertise learn from one another. The curriculum is a demanding course of study that balances theory with practice and focuses on the real and practical needs of the industry, a defining characteristic of an MIT education. The program also benefits from MIT’s interdisciplinary facilities, which encourages academic work that transcends departmental boundaries. The student body generally reflects the mix of professions within the industry.

DEGREE REQUIREMENTS
Students must successfully complete six core courses, required elective units, and a thesis. Core and elective courses include topic areas such as finance, economics, development, sustainability, engineering, mixed-income housing, leadership, entrepreneurship, negotiation, securitization, and innovation, and international housing.

ADMISSION REQUIREMENTS
The MSRED application deadline is January 15th. A complete application package consists of:
• Online Graduate Application form with application fee
• Statement of Objectives
• Three letters of recommendation: two professional and one academic
• Official academic transcript(s)
• GMAT or GRE score
• TOEFL or IELTS score (as applicable)
• Professional résumé (minimum 3 years' experience in a real estate–related field required)
• Financial Aid Application
• Optional portfolio/work sample

Since 2017 the MSRED program has offered the Young Leaders Program. Participants make up, at most, 10% of the student cohort each year. Exceptional individuals with fewer than three years’ experience in the real estate industry may be invited to the MSRED Program as a Young Leader. Young Leader applicants must:
• Demonstrate exceptional academic performance
• Perform exceptionally on requisite exams

Financial assistance is available in the form of Fellowships and Fellow programs. The MSRED program participates in the Yellow Ribbon Award in conjunction with the Office of Veteran’s Affairs. The 2020–2021 application cycle is the inaugural year of the Center for Real Estate’s Graduate Application Assistance Program (GAAP), called Closing the GAAP. Closing the GAAP is a volunteer-based, student-run program that provides assistance to applicants from communities historically underrepresented in higher education and the real estate industry. Please visit: mitcre.mit.edu for more information.

Although the program is traditionally 11 months, students have the option to defer completing the summer thesis until the following fall term for a 16-month program option.

The MSRED program offers an internship elective during the summer term, which may be counted toward degree requirements, and for international students, meets Curricular Practical Training requirements.

ADDITIONAL PROGRAM/ CAMPUS DETAILS
The Center for Real Estate, through its professional partnerships, has a robust program offering of quality career development and experiential learning opportunities. MSRED students participate in experiential learning through winter externships, summer internships, and project-based learning. Career development opportunities include skills workshops, individual counseling, industry presentations, access to alumni network, networking contacts, and panel and conference events.
PROGRAM TITLE AND OVERVIEW
Master of Science in Design of Cities

As the world’s rapidly expanding population has led to an astonishing and unprecedented process of urbanization, SCI-Arc’s Design of Cities program is driven by the understanding that one of the most immediate design problems of the 21st century is the organization and construction of cities. Under the direction of Pritzker Prize laureate Thom Mayne alongside Morphosis architects, Design of Cities implements an architectural research model wherein the clarity of complex problem-solving shifts from individual to collective thinking to leverage the creative capital of a team-based studio environment.

DEGREE REQUIREMENTS
• Online Application Form and $85 application fee
• Portfolio
• Personal Statement
• Letters of Recommendation
• Résumé/Curriculum Vitae
• College Transcript(s)

STUDENT DEMOGRAPHICS
This program is limited to 15 students.

ADDITIONAL PROGRAM/CAMPUS DETAILS
SCI-Arc is located in a quarter-mile-long former freight depot in the Arts District of Los Angeles. It is distinguished by the vibrant atmosphere of its studios, which provides students with a uniquely inspiring environment in which to study architecture and design. An integral part of the emerging cultural hub of a city with a tradition of architectural experimentation, SCI-Arc is devoted to finding radically new responses to the real needs and aspirations of today’s world.
At Jefferson, we prepare students to be leaders and to address the significant built environment challenges of the 21st century—sustainability, gentrification, the decline of brick and mortar retail, and future issues. We focus on the quadruple bottom line of real estate development giving students first-hand experience how real estate development invigorates communities and shapes healthy places to live, work, and play.

**MS in Real Estate Development | Graduate Certificate in Real Estate Development**

**LEARN MORE and APPLY TODAY** at Jefferson.edu/MSRealEstateDevelopment

---

**THOMAS JEFFERSON UNIVERSITY**

**PROGRAM TITLE AND OVERVIEW**

Jefferson’s MSRED program demonstrates that real estate development demands a quadruple bottom—people, planet, profit, and placemaking. Taught by professionals working in the industry, students gain financial acumen coupled with purpose, which is what actually drives value.

- Offered in two flexible formats—on campus, or online low-residency.
- All courses are offered in the evenings to provide flexibility for working professionals.
- Participate in a two- to four-day residency each semester in Philadelphia or another city to network with industry professionals and other students.

**Master of Science in Real Estate Development (MSRED)**

The MSRED program is designed as a 37-credit, 12-course curriculum that can be completed on a full-time or part-time basis in 1½ to 2½ years, depending on the course load taken by each student. Students can enroll for a fall or spring semester start. All students complete a self-driven, comprehensive Capstone Project under the mentorship of faculty and a professional adviser.

**Real Estate Development Graduate Certificate**

The RED Graduate Certificate is a 12-credit, four-course program for professionals working in the built environment industry who would like to update their knowledge of new and emerging techniques and concepts. Students have the option of designing their own curriculum or they can follow the suggested model.

**1+1 Dual Degree: MS in Construction Management and MSRED**

The 1+1 MSCM/MSRED is intended for students who wish to pursue a distinct graduate degree in both Construction Management and Real Estate Development by capitalizing upon coursework shared by both programs. Students may complete both programs in 61 credits, instead of the 73 credits required if the programs were pursued separately.

**Innovation MBA (iMBA) with a Real Estate Development Concentration**

The iMBA with a RED Concentration is a collaboration with Jefferson’s Kanbar College of Design, Engineering and Commerce. The iMBA prepares students to leverage challenges and opportunities in a changing global business environment through integration, innovation, industrial collaboration, and design thinking. The iMBA program ranges from 30 to 46 credits, depending on previous experience, and includes 12 credits in Real Estate Development.

**ADMISSION REQUIREMENTS**

- All official undergraduate transcripts
- Résumé
- Personal statement
- Two letters of recommendation

**STUDENT DEMOGRAPHICS**

The diverse student body includes backgrounds in architecture, interior design, finance, accounting, and unrelated disciplines. Prior real estate experience is not required. The current student body as of Fall 2021 includes 44% women and 63% people of color including 13% international students with the age range of 21 to 63.

**ADDITIONAL PROGRAM/CAMPUS DETAILS**

The MSRED program is housed within the College of Architecture and the Built Environment at Thomas Jefferson University. Jefferson is educating the next generation of design and construction professionals and real estate professionals to create an equitable and sustainable future.

---

**PROGRAM CONTACT INFORMATION**

**PROGRAM DIRECTOR**
Troy Hannigan, Assoc. AIA, SEED
Jefferson.edu/msredstate

**OFFICE OF ADMISSIONS**
enroll@jefferson.edu
215-951-2800

---

**ANNUAL TUITION AND FEES**

Tuition for 2021–2022 is $1,431 per credit and includes ULI membership, programming, and most meals during residency. Travel for residency is not included in tuition. The College of Architecture and the Built Environment offers a variety of ways for graduate students to earn scholarships and competitive assistantships. Tuition information can be found at Jefferson.edu/tuition.

**2022 EDUCATION PROGRAMS URBAN LAND**
Elevate Your Career
Earn a Master of Sustainable Real Estate Development in 11 months at a top research university.

Tulane School of Architecture

Master of Sustainable Real Estate Development (MSRED)
The Master of Sustainable Real Estate Development (MSRED) degree is an interdisciplinary one-year graduate program that prepares students from diverse backgrounds to become effective and influential participants in the fields of real estate finance, design and development. We equip our graduates with a blended education in business, economics, sustainable design, urbanism, and legal issues. The MSRED degree is practice-oriented and emphasizes opportunities for students to gain experience and build a professional network in innovative for-profit, nonprofit, and public settings.

DEGREE REQUIREMENTS
Core required courses include:
• SRED 6100 Introduction to Real Estate Finance & Economics
• SRED 6140 Introduction to Real Estate Finance Products
• SRED 6210 Legal Issues in Real Estate Development
• SRED 6220 Sustainable Urbanism
• SRED 6230 Real Estate Finance
• SRED 6240 Applied Urban Economics
• SRED 6740 Directed Research (capstone)

Additionally, students choose two or three elective courses to enhance their understanding of specific topics, including:
• SRED 6510 Climate Change Resilience & Adaptation
• SRED 6520 Infrastructure, Planning & Finance
• SRED 6540 Building Performance & Energy Benchmarking
• SRED 6550 Community Development Finance
• SRED 6560 Business of Real Estate

ADMISSION REQUIREMENTS
• First round applications close: January 15; decision letters sent by February 15
• Required materials: completed online application, current résumé, statement of interest, two letters of recommendation or mentor interviews. International students: TOEFL and online interview.
• Application fee: $0

STUDENT DEMOGRAPHICS
Student demographics for the 2020–2022 academic year (19 students enrolled):
• 36% female; 33% students of color; 27 years old average age; 50% from outside Louisiana; 5% international students
• 3.32 undergraduate GPA. Approximately 40% of our students come from design/planning backgrounds, 40% from business/management, and 20% other liberal arts.

ADDITIONAL PROGRAM/CAMPUS DETAILS
Located in New Orleans and the heart of the Gulf Coast, Tulane’s MSRED program includes two domestic field study trips (summer and fall, subject to public health protocols), an optional fall semester paid internship with local firms, and a final capstone research project in coordination with an external partner. Two-year dual degree programs exist with both the MBA and M.Arch degree programs, and part-time enrollment in MSRED is possible. Classes are held on Tulane’s historic uptown campus, across the street from the 350-acre Audubon Park and with easy access to the St. Charles Avenue streetcar.

TULANE UNIVERSITY

ANNUAL TUITION AND FEES
Total program cost (2021–2022): $76,866
Summer: $16,000, incl. fees and Urban Field Study + Fall/Spring: $30,433 per semester, including fees and ULI trip (subject to public health protocols)

PROGRAM CONTACT INFORMATION
CASIMUS PEALER
MSRED Director and
Shane Professor of Practice
cpealer@tulane.edu
504-865-5389

PROGRAM TITLE AND OVERVIEW
The Master of Sustainable Real Estate Development (MSRED) degree is an interdisciplinary one-year graduate program that prepares students from diverse backgrounds to become effective and influential participants in the fields of real estate finance, design and development. We equip our graduates with a blended education in business, economics, sustainable design, urbanism, and legal issues. The MSRED degree is practice-oriented and emphasizes opportunities for students to gain experience and build a professional network in innovative for-profit, nonprofit, and public settings.

DEGREE REQUIREMENTS
Core required courses include:
• SRED 6100 Introduction to Real Estate Finance & Economics
• SRED 6140 Introduction to Real Estate Finance Products
• SRED 6210 Legal Issues in Real Estate Development
• SRED 6220 Sustainable Urbanism
• SRED 6230 Real Estate Finance
• SRED 6240 Applied Urban Economics
• SRED 6740 Directed Research (capstone)

Additionally, students choose two or three elective courses to enhance their understanding of specific topics, including:
• SRED 6510 Climate Change Resilience & Adaptation
• SRED 6520 Infrastructure, Planning & Finance
• SRED 6540 Building Performance & Energy Benchmarking
• SRED 6550 Community Development Finance
• SRED 6560 Business of Real Estate

ADMISSION REQUIREMENTS
• First round applications close: January 15; decision letters sent by February 15
• Required materials: completed online application, current résumé, statement of interest, two letters of recommendation or mentor interviews. International students: TOEFL and online interview.
• Application fee: $0

STUDENT DEMOGRAPHICS
Student demographics for the 2020–2022 academic year (19 students enrolled):
• 36% female; 33% students of color; 27 years old average age; 50% from outside Louisiana; 5% international students
• 3.32 undergraduate GPA. Approximately 40% of our students come from design/planning backgrounds, 40% from business/management, and 20% other liberal arts.

ADDITIONAL PROGRAM/CAMPUS DETAILS
Located in New Orleans and the heart of the Gulf Coast, Tulane’s MSRED program includes two domestic field study trips (summer and fall, subject to public health protocols), an optional fall semester paid internship with local firms, and a final capstone research project in coordination with an external partner. Two-year dual degree programs exist with both the MBA and M.Arch degree programs, and part-time enrollment in MSRED is possible. Classes are held on Tulane’s historic uptown campus, across the street from the 350-acre Audubon Park and with easy access to the St. Charles Avenue streetcar.

TULANE UNIVERSITY

ANNUAL TUITION AND FEES
Total program cost (2021–2022): $76,866
Summer: $16,000, incl. fees and Urban Field Study + Fall/Spring: $30,433 per semester, including fees and ULI trip (subject to public health protocols)

PROGRAM CONTACT INFORMATION
CASIMUS PEALER
MSRED Director and
Shane Professor of Practice
cpealer@tulane.edu
504-865-5389

PROGRAM TITLE AND OVERVIEW
The Master of Sustainable Real Estate Development (MSRED) degree is an interdisciplinary one-year graduate program that prepares students from diverse backgrounds to become effective and influential participants in the fields of real estate finance, design and development. We equip our graduates with a blended education in business, economics, sustainable design, urbanism, and legal issues. The MSRED degree is practice-oriented and emphasizes opportunities for students to gain experience and build a professional network in innovative for-profit, nonprofit, and public settings.

DEGREE REQUIREMENTS
Core required courses include:
• SRED 6100 Introduction to Real Estate Finance & Economics
• SRED 6140 Introduction to Real Estate Finance Products
• SRED 6210 Legal Issues in Real Estate Development
• SRED 6220 Sustainable Urbanism
• SRED 6230 Real Estate Finance
• SRED 6240 Applied Urban Economics
• SRED 6740 Directed Research (capstone)

Additionally, students choose two or three elective courses to enhance their understanding of specific topics, including:
• SRED 6510 Climate Change Resilience & Adaptation
• SRED 6520 Infrastructure, Planning & Finance
• SRED 6540 Building Performance & Energy Benchmarking
• SRED 6550 Community Development Finance
• SRED 6560 Business of Real Estate

ADMISSION REQUIREMENTS
• First round applications close: January 15; decision letters sent by February 15
• Required materials: completed online application, current résumé, statement of interest, two letters of recommendation or mentor interviews. International students: TOEFL and online interview.
• Application fee: $0

STUDENT DEMOGRAPHICS
Student demographics for the 2020–2022 academic year (19 students enrolled):
• 36% female; 33% students of color; 27 years old average age; 50% from outside Louisiana; 5% international students
• 3.32 undergraduate GPA. Approximately 40% of our students come from design/planning backgrounds, 40% from business/management, and 20% other liberal arts.

ADDITIONAL PROGRAM/CAMPUS DETAILS
Located in New Orleans and the heart of the Gulf Coast, Tulane’s MSRED program includes two domestic field study trips (summer and fall, subject to public health protocols), an optional fall semester paid internship with local firms, and a final capstone research project in coordination with an external partner. Two-year dual degree programs exist with both the MBA and M.Arch degree programs, and part-time enrollment in MSRED is possible. Classes are held on Tulane’s historic uptown campus, across the street from the 350-acre Audubon Park and with easy access to the St. Charles Avenue streetcar.

TULANE UNIVERSITY

ANNUAL TUITION AND FEES
Total program cost (2021–2022): $76,866
Summer: $16,000, incl. fees and Urban Field Study + Fall/Spring: $30,433 per semester, including fees and ULI trip (subject to public health protocols)

PROGRAM CONTACT INFORMATION
CASIMUS PEALER
MSRED Director and
Shane Professor of Practice
cpealer@tulane.edu
504-865-5389

PROGRAM TITLE AND OVERVIEW
The Master of Sustainable Real Estate Development (MSRED) degree is an interdisciplinary one-year graduate program that prepares students from diverse backgrounds to become effective and influential participants in the fields of real estate finance, design and development. We equip our graduates with a blended education in business, economics, sustainable design, urbanism, and legal issues. The MSRED degree is practice-oriented and emphasizes opportunities for students to gain experience and build a professional network in innovative for-profit, nonprofit, and public settings.

DEGREE REQUIREMENTS
Core required courses include:
• SRED 6100 Introduction to Real Estate Finance & Economics
• SRED 6140 Introduction to Real Estate Finance Products
• SRED 6210 Legal Issues in Real Estate Development
• SRED 6220 Sustainable Urbanism
• SRED 6230 Real Estate Finance
• SRED 6240 Applied Urban Economics
• SRED 6740 Directed Research (capstone)

Additionally, students choose two or three elective courses to enhance their understanding of specific topics, including:
• SRED 6510 Climate Change Resilience & Adaptation
• SRED 6520 Infrastructure, Planning & Finance
• SRED 6540 Building Performance & Energy Benchmarking
• SRED 6550 Community Development Finance
• SRED 6560 Business of Real Estate

ADMISSION REQUIREMENTS
• First round applications close: January 15; decision letters sent by February 15
• Required materials: completed online application, current résumé, statement of interest, two letters of recommendation or mentor interviews. International students: TOEFL and online interview.
• Application fee: $0

STUDENT DEMOGRAPHICS
Student demographics for the 2020–2022 academic year (19 students enrolled):
• 36% female; 33% students of color; 27 years old average age; 50% from outside Louisiana; 5% international students
• 3.32 undergraduate GPA. Approximately 40% of our students come from design/planning backgrounds, 40% from business/management, and 20% other liberal arts.

ADDITIONAL PROGRAM/CAMPUS DETAILS
Located in New Orleans and the heart of the Gulf Coast, Tulane’s MSRED program includes two domestic field study trips (summer and fall, subject to public health protocols), an optional fall semester paid internship with local firms, and a final capstone research project in coordination with an external partner. Two-year dual degree programs exist with both the MBA and M.Arch degree programs, and part-time enrollment in MSRED is possible. Classes are held on Tulane’s historic uptown campus, across the street from the 350-acre Audubon Park and with easy access to the St. Charles Avenue streetcar.
Now more than ever, the world needs development, design and planning leaders with the expertise and innovation to build a more sustainable world. Located in the multicultural heart of the Sonoran Desert, the University of Arizona offers graduate degrees and certificates that place you firmly on your leadership path.

FIND YOUR PLACE HERE.

UNIVERSITY OF ARIZONA

BUILDING A CHANGING WORLD.

PROGRAM TITLE AND OVERVIEW
The five graduate degrees and three certificates at the College of Architecture, Planning and Landscape Architecture at the University of Arizona are taught by world-class faculty in state-of-the-art facilities located in the multicultural heart of the Sonoran Desert.

Master of Real Estate Development
The MRED, offered in person (18 months) and online (as little as 12 months), is designed for professionals who seek to become industry leaders and focuses on sustainable real estate development analysis, finance and practice. 30 units.

Master of Science in Urban Planning
The two-year, PAB-accredited MS Urban Planning prepares students to address the challenges that face society and the environment through sustainable urban and regional planning and featured concentrations in Environmental Planning, Urban Transportation Planning, Real Estate and Urban Development, and Heritage Conservation. 47 units.

Master of Landscape Architecture
The LAAB-accredited MLA is a three-year program that prepares students for the practice of landscape architecture and engages them in applied scholarship with an emphasis on sustainable design principles. 74 units.

Master of Science in Architecture
The NAAB-accredited M Arch, available in two- or three-year tracks based on your design experience, places an emphasis on critical practice and sustainable design honed by the poetics of place. M Arch II: 62 units. M Arch III: 94 units.

Master of Science in Architecture

ADDITIONAL PROGRAM/CAMPUS DETAILS
Prospective graduate students are required to submit application materials directly to the University of Arizona Graduate College. Additional materials may also be required by the college. Visit capla.arizona.edu/admissions/graduate for specific information.

ADDITIONAL PROGRAM/CAMPUS DETAILS
Our dynamic graduate programs are home to a diverse group of students who join us across the country and around the world. Students receive individual attention from expert faculty, many of whom are award-winning practitioners. CAPLA is a small, community-oriented college in a large, research-focused university in one of Outside magazine’s best places to live: Tucson, Arizona. Whether courses are taken in person or online, students have access to outstanding resources, including professional affiliations, networking, and an active, supportive alumni community.
PROGRAM TITLE AND OVERVIEW

The Master of Real Estate Development

The Master of Real Estate Development degree (MRED) at Maryland embraces a comprehensive and multi-disciplinary approach to real estate education addressing all facets of the industry from planning to property management, finance to construction. We educate our real estate students to develop for a quadruple bottom line concerned not only for the old-fashioned financial bottom line, but more broadly for economic viability, environmental respect, social responsibility, and beautiful and sustainable design.

The graduate certificate of professional studies in real estate development is a degree program with the same admission criteria as the master's program and comprises the first set of courses that students take for the Master of Real Estate Development.

DUAL DEGREE PROGRAMS:
- MRED + MArch: Master of Real Estate Development & Architecture
- MRED + MHP: Master of Real Estate Development & Historic Preservation
- MRED + MBA: Master of Real Estate Development & Business Administration
- MRED + MCP: Master of Real Estate Development & Community Planning

ADMISSION AND DEGREE REQUIREMENTS
- A nonrefundable $75 fee
- Transcripts
- Letters of Recommendation
- Résumé
- Writing Sample

Deadlines:
- Fall: July 18
- Spring: December 15

ANNUAL TUITION AND FEES

2021–2022 Academic Year Tuition:
- Resident: $871 per credit
- Non-Resident: $1,163 (plus fees)

STUDENT STATISTICS

- 73% Currently Employed
- 37% Ethnic Minorities
- 64% Maryland Students
- 12% International

DUAL DEGREE OPTIONS
- MRED + MARCH: Master of Real Estate Development & Master of Architecture
- MRED + MBA: Master of Real Estate Development & Master of Business Administration
- MRED + MCP: Master of Real Estate Development & Master of Community Planning
- MRED + MHP: Master of Real Estate Development & Master of Historic Preservation

ADDITIONAL PROGRAM/CAMPUS DETAILS
- New Global Classroom Partnership: Affordable Housing program collaboration with the Department of Building and Human Settlement Development at Nelson Mandela University
- Professors who are active industry professionals
- A location rich with real estate challenges—land development on the Eastern Shore, infill development in Washington, D.C.
- A flexible and personal study program with start dates, course sequences, core requirements, and evening classes
- A diverse student body with a broad mix of academic backgrounds, practical experience, age, gender, ethnicity, and culture
- Involved and connected alumni at top real estate companies actively support the program and its students
- An international perspective on real estate with a wide range of study abroad programs and global classrooms

PROGRAM CONTACT INFORMATION

MARIA K. DAY-MARSHALL, JD, LLM
Director, Real Estate Development Program
Colvin Institute of Real Estate Development
University of Maryland
3835 Campus Drive
College Park, MD 20742
mdaymars@umd.edu
301-405-6795
REAL ESTATE GO ON TO WORK AT:

ANNUAL TUITION AND FEES
Graduate program tuition and fees are posted at miami.edu. A variety of competitive scholarships are available for strong applicants, and additional support is offered for students who meet various donor preference guidelines. Financial aid can cover more than 40% of the cost of the program for the best-qualified candidates, and the six-month paid internship arranged for every student in the program offsets a significant portion of the total tuition bill.

PROGRAM TITLE AND OVERVIEW
Accelerated MBA in Real Estate

The Accelerated MBA in Real Estate is a 19-month program that exposes you to the business of commercial real estate on multiple dimensions beginning with a two-week Boot Camp in real estate investment analysis and market analysis and ARGUS—the technical language of the industry. This is followed by a six-month paid internship, a semester of coursework focused on commercial real estate analysis, time for an additional summer internship if desired, and a final semester of coursework that completes your exposure to higher-level topics crucial to success in the industry and an interdisciplinary project-based class in the School of Architecture's MPED-U program.

South Florida is a vibrant, diverse real estate market that is rapidly changing and our students are right in the middle of it. We offer unparalleled networking opportunities with members of the Miami Herbert Real Estate Advisory Council, an elite group of alumni and friends who represent the most important players in the local and national market. (https://herbert.miami.edu/about/miami-herbert-leadership/advisory-committee.html) and a network of close to 500 alumni and friends of Miami Herbert who are active in the commercial real estate market around the world.

Our annual Real Estate Impact Conference, an invitation-only event in February, allows students to mingle with top executives and local and national firms that have hiring needs (https://real-estate-impact.miami.edu/).

Our annual Impact Investing in Commercial Real Estate Case Competition lets our graduate students test their skills against teams from other top-ranked graduate real estate programs in the country. An interdisciplinary UIM team was one of three winners in Spring 2021.

Miami Herbert is committed to expanding and supporting diverse representation in the commercial real estate industry and has partnered with Project Destined to empower underserved communities to become leaders via significant financial support for graduates of the Project Destined program and by offering our students the opportunity to mentor and coach Project Destined teams (https://projectdestined.com).

STUDENT DEMOGRAPHICS
Miami has the largest commercial real estate market in the United States. According to the U.S. Census Bureau, 58% of our population is foreign-born. We are home to more than 1,400 multinational corporations (The Beacon Council). At Miami Herbert, 58% of our students are female, 30% are Hispanic, 28% are Asian, and we have 54 countries represented in our student body and 50 represented in our faculty.

The school is a member of the National Black MBA Association, Prosopanca, and GradOut LGBTQ and is an official Yellow Ribbon School (RCSOM), and for qualified veterans.

ADDITIONAL PROGRAM/CAMPUS DETAILS
All of the classes in the program are offered on the Coral Gables campus, a short train ride from Brickell, the commercial hub of Miami, and Wynwood, an arts and entertainment center for the student population. A variety of living and co-living options are available throughout the Miami area.

South Florida has clearly benefitted from the work-from-anywhere movement, which led many technology-oriented firms to migrate to the area, making Miami an emerging tech hub. The influx of new residents combined with a limited supply of land has created a vibrant commercial real estate market where the best and brightest investors and developers around the world come to put their newest ideas to the test and their newest products and technologies to work. Miami Herbert is well represented at all of the most important local real estate investment and development and capital market intermediaries.

Accelerated MBA in Real Estate students benefit from access to state-of-the-art placement facilities and programs offered through Miami Herbert’s Graduate Career Advancement Center and a very active network of alumni who reach out to our students first with a variety of placement opportunities.

DEGREE REQUIREMENTS
• Full-Time, On-Campus Program
• Two-Week Boot Camp in Mid-June
• Six-Month Internship Mid-June to Mid-December
• First Semester Mid-January to Mid-May
• Second Semester Mid-August to Mid-December
• 39 Total Credits

ADMISSION REQUIREMENTS
• Completed Application Form via BusinessCAS and application fee
• Personal Statement
• Undergraduate business degree or ability to take any missing core courses before classes begin in January
• Official transcripts from all post-secondary schools attended
• Letter(s) of Recommendation
• Current resume
• Official GMAT/GRE score (may be waived on a case-by-case basis)
• Eligibility to work in the United States or the country of internship placement
• Official GMAT score
• Translation and academic evaluation (if applicable)
• Official TOEFL or IELTS score (if applicable)

UNIVERSITY OF MIAMI—MIAMI HERBERT BUSINESS SCHOOL

ACCELERATED MBA IN REAL ESTATE
YOUR TOMORROW STARTS HERE.

#1 CITY FOR START-UP ACTIVITY

REAL ESTATE GRADS GO ON TO WORK AT:

$25K+ IN SCHOLARSHIPS AND 6-MONTH PAID INTERNSHIP GUARANTEED TO ALL STUDENTS

THE MIAMI ADVANTAGE

UNIVERSITY OF MIAMI—MIAMI HERBERT BUSINESS SCHOOL

2022 EDUCATION PROGRAMS URBAN LAND | 33
MRED+U

PROGRAM CONTACT INFORMATION

CHARLES BOHL, PH.D.
Director
cbohl@miami.edu
305-284-4420

NATALIE RIEBY
Manager
nriby@miami.edu
305-284-4420

NICOLE HEJAZI
Graduate Advisor
hejazi@miami.edu
305-284-3060

For more information, visit our website: miami.edu/mredu

Follow us on social media @umiamimredu

ANNUAL TUITION AND FEES

For current tuition and fees, please refer to the Office of Student Account Services website: https://osas.miami.edu/

The MRED+U program offers competitive tuition scholarships to full-time students admitted to the MRED+U program. Scholarships vary in amount and are awarded based on the qualifications of applicants and the recommendations of the MRED+U Admissions Committee. Priority will be given to applications received prior to the December 1 deadline. All full-time students are also eligible for Graduate Assistantships, which provide experience in the form of teaching assistantships, research initiatives, publications, or other program activities.

DEGREE REQUIREMENTS

• Full-time Fall Start—11 Months, 3 semesters, 36 credits
• Part-time (Fall or Spring) Start—1.5–2 Years, 36 credits
• Dual-Degree and Certificate Options: Architecture, Construction Management, Urban Design, Construction Management

ADMISSION REQUIREMENTS

• Completed application form with an application fee.
• A letter or statement expressing your interest in the program and reasons for applying.
• A bachelor of arts or equivalent degree with a 3.0 cumulative grade point average. Official transcripts of all college and university courses taken.
• Two letters of recommendation (at least one academic and one professional).
• Current resume.
• International students are required to submit a TOEFL score of a minimum of 80 or IELTS of 6.5.

LIVE, LEARN, AND LAUNCH

with the University of Miami School of Architecture’s Master of Real Estate Development + Urbanism program

Live in Miami, one of the most dynamic real estate markets in the world. Learn the fundamentals of real estate development, entrepreneurship and livable community design. Launch your career in real estate development and join our powerful industry network.

JOINT GRADUATE DEGREES AVAILABLE

Master in Urban Design and Real Estate Development
Master in Construction Management and Real Estate Development
Master in Architecture and Real Estate Development

UNIVERSITY OF MIAMI SCHOOL OF ARCHITECTURE
MASTER OF REAL ESTATE DEVELOPMENT + URBANISM

UNIVERSITY OF MIAMI SCHOOL OF ARCHITECTURE

PROGRAM TITLE AND OVERVIEW

Master of Real Estate Development + Urbanism (MRED+U)

The Master of Real Estate Development + Urbanism is an immersive one-year interdisciplinary graduate program that blends the fundamentals of real estate development with livable community design. The curriculum draws on the strengths of the University of Miami’s Schools of Architecture, Business, Engineering, and Law, combining coursework and case study projects in real estate development, finance, market analysis, construction, architecture, urban design, law, and entrepreneurship. The MRED+U faculty includes distinguished academic leaders and seasoned real estate professionals. The curriculum is relentlessly updated, keeping pace with the fast-moving trends and opportunities in every real estate sector including property tech, where multiple alumni have launched successful innovative firms.

Students are immersed in one of the world’s most dynamic real estate markets, through a rigorous curriculum enriched by a wide range of events and initiatives, including speaker series, study tours, the annual Real Estate Impact Conference, research initiatives, and networking events. The prestigious MRED+U Advisory Board connects students with 60 industry leaders who are directly engaged in the program as lecturers, mentors, and advisers, providing access to dozens of cutting-edge projects from every real estate sector, as well as to internship and employment opportunities.

Students are presented with an extensive range of opportunities to participate in major conferences, events, and networking opportunities made possible through the MRED+U Advisory Board. Students have the opportunity to meet one-on-one with Advisory Board members, their colleagues, and our extensive network of alumni through office and site visits, in-class lectures, and the MRED+U Lecture Series.

MRED+U students are presented with an extensive range of opportunities to participate in major conferences, events, and networking opportunities made possible through the MRED+U Advisory Board. Students have the opportunity to meet one-on-one with Advisory Board members, their colleagues, and our extensive network of alumni through office and site visits, in-class lectures, and the MRED+U Lecture Series.

MRED+U students are presented with an extensive range of opportunities to participate in major conferences, events, and networking opportunities made possible through the MRED+U Advisory Board. Students have the opportunity to meet one-on-one with Advisory Board members, their colleagues, and our extensive network of alumni through office and site visits, in-class lectures, and the MRED+U Lecture Series.

MRED+U students are presented with an extensive range of opportunities to participate in major conferences, events, and networking opportunities made possible through the MRED+U Advisory Board. Students have the opportunity to meet one-on-one with Advisory Board members, their colleagues, and our extensive network of alumni through office and site visits, in-class lectures, and the MRED+U Lecture Series.

MRED+U students are presented with an extensive range of opportunities to participate in major conferences, events, and networking opportunities made possible through the MRED+U Advisory Board. Students have the opportunity to meet one-on-one with Advisory Board members, their colleagues, and our extensive network of alumni through office and site visits, in-class lectures, and the MRED+U Lecture Series.
PROGRAM CONTACT INFORMATION
ELONA ELLIS
Program Manager
eellis27@uncc.edu
704-687-0334

PROGRAM TITLE AND OVERVIEW
Master of Science in Real Estate
The UNC Charlotte Belk College of Business and the Childress Klein Center for Real Estate partner to offer a specialized graduate program focused in real estate finance and development.

• Experience – one of the nation's few student-managed investment funds, providing hands-on analysis, investment and management in the private real estate sector
• Location – evening courses offered in the heart of North Carolina's largest city, Charlotte
• Certification – CCIM and CPM University Fast Track Partner
• Career Opportunity – 100% placement rate
• Global Study – distinctly unique learning opportunity in international environment
• Mentorship – active mentoring from Advisory Board members and alumni

DEGREE REQUIREMENTS
Completion of 32 credit hours (part-time and full-time availability)
• Option for dual degree with MBA or Master in Urban Design
• International Real Estate Study Tour
• Student-managed Real Estate Investment Fund
• Real Estate Law
• Site Planning and Construction Management
• Real Estate Finance and Investment
• Real Estate Development
• Real Estate Capital Markets
• Real Estate and Urban Economics
• Site Feasibility
• Real Estate Capstone

ADMISSION REQUIREMENTS
• Minimum 3.0 undergraduate GPA
• Official GMAT/GRE Score
• Résumé, Letters of Recommendation, Statement of Purpose

ADDITIONAL PROGRAM/CAMPUS DETAILS
The Charlotte region is home to nine of the largest publicly traded companies in the U.S. including Bank of America, Honeywell, Lowe’s, Duke Energy, Nucor, and Truist. UNC Charlotte’s Master in Real Estate degree is the only MSRE offered in North Carolina positioning graduates for placement in top real estate companies. With courses offered in the evenings in uptown Charlotte, students are able to work in the real estate industry during the day and network and learn from professional colleagues in the evening. Advisory Board members and other executives actively mentor and recruit from the MSRE program.

FOR MORE INFORMATION: realestate.charlotte.edu/ULI
Enhance your career with a degree in real estate.

realestate.uw.edu
ENABLING STUDENTS TO FIND THEIR PASSION IN THE REAL ESTATE INDUSTRY

www.realestate.vt.edu
realestate@vt.edu
(540) 231-6518

Graduates will be prepared to:

- Lead complex real estate projects.
- Analyze financial feasibility and market conditions.
- Develop knowledge of Excel, ARGUS, and other relevant software.
- Motivate and lead employees and teams.
- Communicate effectively with clients.

The B.S. degree in Real Estate at Virginia Tech is a comprehensive, interdisciplinary academic program that builds on existing strengths in five colleges. Students will take courses in finance, law, property management, and more to gain practical experiences that will apply to their career.

ANNUAL TUITION AND FEES
Tuition and fees vary by credit hour taken and whether you are an in-state or out-of-state student. For a complete list visit: https://www.bursar.vt.edu/tuition-fee-rates/tuition-fees.html
For a full-time in-state student, the combined Fall and Spring semester 2021-2022 is $14,175. For an out-of-state student, the combined Fall and Spring semesters are $32,857. These numbers do not include room and board expenses.

ADMISSION REQUIREMENTS
Virginia Tech admission requirements and deadlines can be found at https://vtadmissions.undergraduate.html.
Applications include providing self-reported grades, SAT or ACT scores, essays, and academic interests and building a profile through our application platform. Letters of recommendation are not required or reviewed.

PROGRAM TITLE AND OVERVIEW
Virginia Tech Program in Real Estate
Bachelor of Science in Real Estate
The BS degree in Real Estate at Virginia Tech is a comprehensive, interdisciplinary academic program that builds on existing strengths in five colleges. The major offers real estate courses that integrate the material students learn in disciplinary courses such as finance, law, and property management through practical experiences within the academic program. The integration occurs through a university-industry partnership where real estate professionals are actively involved in students’ education through guest lectures and mentoring experiences and by providing internship opportunities.

DEGREE REQUIREMENTS
Students are required to complete a minimum of 120 credit hours of their real estate major and an accompanying double major or minor related to real estate. Required classes include but are not limited to: Principles of Real Estate, Careers in Real Estate, Real Estate Data Analysis, Professional Development in Real Estate, Applied Real Estate Development, Real Estate Market Analysis, Financing Real Estate Projects, Real Estate Studio, Real Estate Law, and Managing and Leasing Commercial Properties. Other courses available for students to take include Real Estate Appraisal, Building Construction Principles, Real Estate Marketing, Business Writing, and Multifamily Property Management and Operations.

STUDENT DEMOGRAPHICS
The following information reflects the 2020-2021 undergraduate student body unless otherwise noted:
Institution Type: Public
Undergraduate Students: 30,020
Graduate Students: 6,332
Total Students: 37,024
Women: 15,966
Men: 20,919
International students: 3,547 (9.6%)
2.8% Not Reported
60.5% White
5% Black/African American
10.1% Asian
7.2% Hispanic/Latino
4.6% Multiracial (not Hispanic/Latino)
60.5% White
2.8% Not Reported
International students: 3,547 (9.6%)
Students graduating within 4 years: 86%
More demographic information can be found at https://ireweb.ir.vt.edu/enrollmentsummary.aspx.

ADDITIONAL PROGRAM/CLASS DETAILS
Top benefits of the Virginia Tech Program in Real Estate:
- Jump-Start Your Career: Average starting salary for the Class of 2018 was $62,500
- Experiential Learning: Workshops, site visits, and more in cities across the region
- Study Abroad: Visit Dubai with the program or take advantage of Virginia Tech’s Global Education Office
- Industry Networking: Meet some of the industry’s most influential leaders, many of whom are on our Industry Advisory Board
- Hands-On Education: Complete a Senior Capstone project that encompasses all aspects of developing a property
- Real-Life Application: Succeed in a competitive market by applying your knowledge daily

Virginia Tech is in Blacksburg, Virginia, a small town located in the beautiful mountains of southwest Virginia. Founded in 1872, Virginia Tech pushes the boundaries of knowledge by taking a hands-on, transdisciplinary approach to preparing students to be leaders and problem-solvers. Virginia Tech offers about 280 undergraduate and graduate degree programs to more than 34,000 students and manages a research portfolio of more than $521 million. Through experiential learning, future-focused research, and an inclusive, spirited culture, Virginia Tech strives to accomplish the charge of its motto Id Quo Prosim (That I May Serve).
“Higher education transcends time spent inside the classroom. It’s the spaces in between where big ideas are born – where we connect, share ideas, and interact with others. We design those places.”